

aws CLOUD STRATEGY CANVAS

CORE PURPOSE

Why are you considering a move to the cloud?

(Example: Increase the speed and agility of our technology organization.)

BUSINESS NEEDS

What key business priorities does technology need to support?

(Examples: user growth, cost containment, competitive threats, speed to market, etc.)

TECHNOLOGY CHALLENGES

What technology challenges are limiting your ability to meet business objectives?

(Examples: release frequency, B.I., app stability, app security, etc.)

BIZTECH GOALS

What is the desired future state of your business-enabling technology?

(Examples: Real-time reporting, DevOps, Agile, etc.)

IT PORTFOLIO SNAPSHOT

1. LARGE ENTERPRISE OR WEB APPS

(e.g., SAP, WWW, other commercial off the shelf applications)

2. STAGNANT

(e.g., being used to run the business, but little/no active development)

3. SENSITIVE

(e.g., PII, compliance, regulated workloads that will be scrutinized from the outside)

4. NON-PERFORMING

(e.g., "on fire," too slow, unstable, not scaling, causing the most heartburn)

5. NET NEW

(e.g., new initiatives/projects being considered, greenlit, under development)

6. DWH | BIG DATA PLATFORMS

(e.g., ESB, messaging, CMS, virtualization platforms)

PRECONDITIONS FOR SUCCESS

For the cloud to be a viable strategy, what must be true about:

OUR PEOPLE,
PROCESS, CULTURE?

OUR HI-LEVEL
BUSINESS CASE?

(e.g., we can map apps to cloud, we have a trained team, we can operate securely, etc.)

(e.g., costs less than on premises, executive sponsorship, etc.)

APPLICATIONS TO MOVE

Where should we start?

APPLICATION/WORKLOAD:

ATTRIBUTE:

- LOW RISK
- ON FIRE
- PROOF POINT

ADDRESSES:

- BUSINESS NEEDS
- TECH CHALLENGES
- BIZTECH GOALS

STRATEGY:

- REHOST
- REPURCHASE
- REPLATFORM
- REARCHITECT
- NET NEW

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KEY ACTIONS: READYING PEOPLE | PROCESS | CULTURE

What must we do to ensure preconditions are in fact true?

(Example: dedicated cloud team, secure cloud environment, identify consulting partner, etc.)

KEY ACTIONS: BUILDING HI-LEVEL BUSINESS CASE

What must we do to ensure preconditions are in fact true?

(Example: accurate view of on-premises cost, executive sponsorship, etc.)